



Business Development Intern/ Part-time Consultant

LifeCanvas Technologies Inc. is an MIT startup developing cutting-edge technologies that reshape biological tissue studies and microscopic analysis, with the mission of expediting breakthrough discoveries and improving human health through a new 3D whole-organ tissue-processing sample to data platform and services.

We are currently looking for a creative and driven intern that has a broad background in business as well as preferably science or biotech. The intern will focus on the commercialization strategy of LifeCanvas Tech's sample to answer tissue-processing pipeline to expand its client base with a special focus on collaborating with biopharmaceutical companies as a contract research organization (CRO). We are looking for candidates who enjoy learning in a fast-paced and ever-changing environment and are passionate about driving new and meaningful partnerships to introduce novel technologies while challenging the status quo for the better.

Specifically, we are looking for candidates to help us on several projects:

- Identifying and partnering with biotech/pharmaceutical companies
- Strategizing on the best customer acquisition method as a new CRO
- Exploring co-marketing campaign ideas and efforts with channel partners
- Developing robust sales pipeline and new channels
- Developing marketing strategies (both online and offline)

Location – Cambridge MA

Salary and Compensation: Commensurate with experience and negotiable

If you are interested in applying for this position and working at a mission-oriented and fast-paced startup, please send your CV to rhie@lifecanvastech.com