

## Senior Application Scientist

**LifeCanvas Technologies** is an MIT startup developing cutting-edge technologies that reshape biological tissue studies and microscopic analysis, with the mission of expediting breakthrough discoveries and improving human health through a new 3D whole-organ tissue processing and diagnostics platform.

The **Senior Application Scientist** is primarily responsible for driving the scientific marketing effort and delivering contract research services. Specific responsibilities include but are not limited to: acquiring technical knowledge of our sample-to-answer solutions and promoting our products through various channels; educating the market through demonstrations, workshops, and webinars for new and current users; providing scientific support for lab-based customers; designing high impact studies within an extremely fast-paced and collaborative environment; and performing bench-work for our company's in-house sample processing service while building our world-class in-vitro tissue library.

Our ideal candidate will have:

- Science - Ph.D. in neuroscience, biology, pathology or equivalent. Experience with fluorescent imaging, immunolabeling, and handling of delicate & precious biological samples is strongly desired, along with deep knowledge of rodent central and peripheral nervous system.
- Excellent Communication - Tailors communication to users with confidence. Effective presentation capabilities with ability to clearly present and deliver technical information
- Scientific writing - Aptitude to publish content (blog posts, white papers, etc.) that resonates well with users and helps them understand the benefits of our technology and pipeline
- Business Acumen - Continuously evaluate a variety of business development opportunities with various industry players and lead customers in academia in research, licensing, and sales
- User-Focused - Understands customer pain points, expectations, and needs; regularly brainstorms with team members to come up with solutions that help our current and potential users adopt our technology and expedite research
- Workflow Management - Sets clear, realistic, and time-bound objectives that align to business growth both short & long-term
- Entrepreneurial Spirit - Excels in a fast-paced environment and thrives in dramatically changing the status quo with a novel solution.



### **Why LifeCanvas Tech?**

- Impact human health by working with revolutionary tools from MIT to expedite discoveries
- Work and collaborate with the brightest minds in science and tech across the US and beyond
- Be the one to create the culture of your team! We are collaborative, positive and proactive
- Empowered to transform your idea into a product or service
- Grow into leadership roles
- Thrive in a fast and dynamic environment to change the paradigm of research and diagnostics